

BLPA®



**“We combine the
experience
of larger law firms with the
client-oriented
approach of a local lawyer and a
dedication
to the matter at hand.”**

ABOUT US

Since 2004, we have been working as consultants and advisors for our clients in the area of cross-border legal advice.

A strategic focus for us is advising foreign companies (both EU and non-EU companies) in their business activities in Germany and Poland. We understand our clients' legal environment, are able to meet him in his home place and guide him safely across the differences into the new legal environment of his new market. The **understanding of conceptual differences and details** is essential for us in order to not only speak the same language as our client, but also give the same meaning to the words used.

Another core area of our activities is advising German and Polish companies in their foreign markets. If we can't advise our clients on the respective national law ourselves, we are nonetheless often used by our clients as intermediary to the local legal and/or economic advisor. In these cases, we serve as a kind of intermediary or adapter and communicate the legal differences in the respective country to our client, while at the same time ensuring that the local legal and/or economic consultant captures our client's situation and correctly considers it in his advice. We ensure that the advice that our client receives is seamlessly adapted to his needs and no links have to be provided at a later stage.

Our range of service meets the needs of our clients and therefore covers all important aspects of business activity, with special **consideration of cross-border factors**. At the same time, advice in crises and restructuring situations is an important part of our advisory spectrum.

Since 2011, we have been the initiator and are part of the BLPA law firm and advisory network with partners from Europe and North America. The members and network partners are hand-picked specialists with many years of professional experience – according to our philosophy that not the quantity of the consultants but the **quality is what counts!**

WE
UNDERSTAND
YOU,
NOT JUST
YOUR
LANGUAGE!

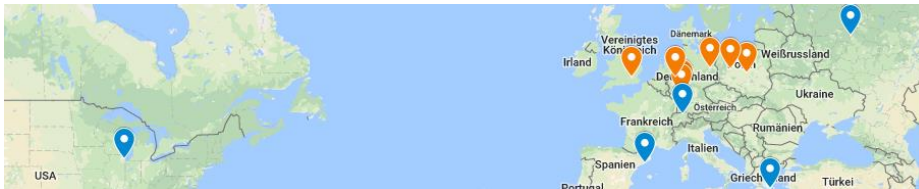


WE ARE INTERNATIONAL

We represent our clients in cross-border matters on a regular basis and are therefore used to thinking in different legal systems. In Germany, Poland and the United Kingdom, we have our own offices. In addition, we have a wide network of well-versed cooperation partners, who are able to assist you outside these countries.

It is characteristic for our cooperation partners that they follow the same quality standards as we. We are glad to use our Europe-wide competence and experience, the thinking in different legal systems, our high level of commitment, as well as our reliability, effectiveness and multilingualism to represent you and your interests on the international stage.

BLPA OFFICES AND COOPERATION PARTNERS



Frankfurt

Worms

Barcelona

Moscow

Berlin

Poznań

Athens

Chicago

Dortmund

Szczecin

London

Zurich

WE KNOW
HOW TO MOVE
THROUGH THE

CROSS-
BORDER
JUNGLE.

BANKS

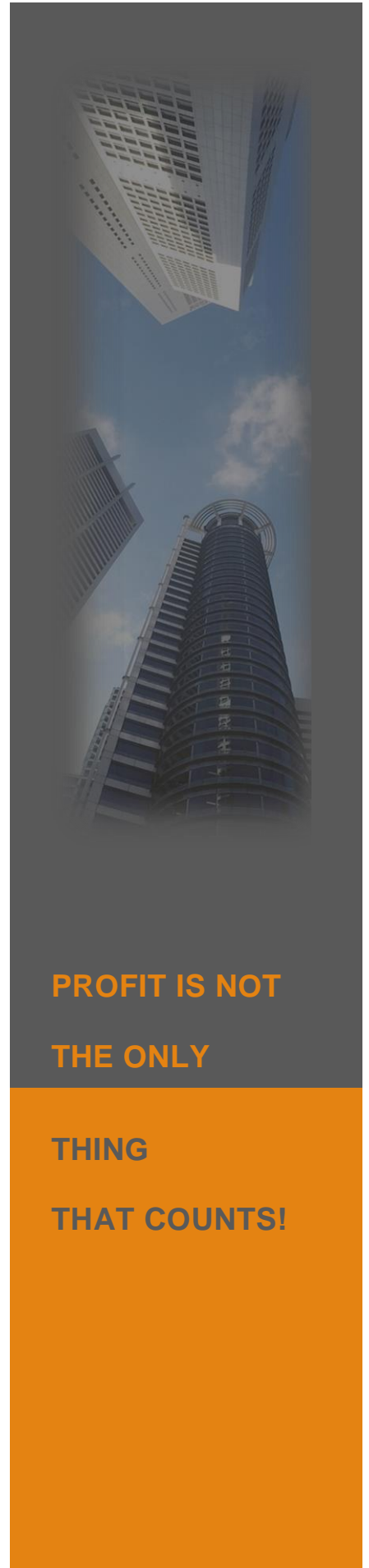
Economic requirements are a central but by no means exclusive factor applied by banks in preparation of a decision.

When serving a financial institution, an advisor is faced with the additional challenges of embedding his advice into the general business policies, considering reputational risks and the fact that a bank is more willing to respond to the interests of its customers than it is typically the case for a contracting party. These numerous factors, which are uncommon in a standard consulting situation, must be taken into account by the advisor in his counselling. In addition, due to the banks' internal structure, decision-making processes are far more complex than this is usually the case in a lawyer's engagement. The even greater emphasize on confidentiality, other criteria in the assessment of legal risks and simply also the greater number of participants involved on the client's side are further challenges.

We have been rising to such challenges since the beginning of our activities with success. We advise credit institutions both in standard situations (particularly in cross-border cases towards Poland) as well as in crises and restructuring scenarios. Our scope of service extends from the simple preparation of legal opinions to the implementation and enforcement of collaterals, to the de facto "outsourcing" of a non-performing engagement, where we act on behalf of our client in creditors' committees, take over restructuring or sales negotiations and undertake preparation works for the compliance with internal reporting requirements.

We will gladly explain our range of services to you in a personal meeting.

FOR CONFIDENTIALITY REASONS, WE ARE LIMITED IN PROVIDING YOU WITH REFERENCES. IF NECESSARY HOWEVER, WE CAN REFER YOU TO A NUMBER OF PEOPLE IN FINANCIAL INSTITUTIONS AND VARIOUS OTHER INSTITUTIONS, WHO CAN SERVE AS A REFERENCE.



PROFIT IS NOT

THE ONLY

THING

THAT COUNTS!



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Area of Expertise

Specialises in advising banks, corporates, shareholders, creditors and debtors on debt restructuring, turnaround and insolvencies, mainly in proceedings with cross-border environment; Collaboration with insolvency administrators in cross-border insolvencies in the scope of Council regulation (EC) 1346/2000 on insolvency proceedings.

In his career, he has advised on numerous high profile debt restructurings and insolvencies, be it domestic, EU cross-border or international, including ISPAT International, Orinoco Iron, Lloyd Werft Bremerhaven, Cassens Werft SSW, VermögensGarant AG, F&P AG&Co.KG, ae group AG and Trevira GmbH.

Corporate counseling, legal counseling in mergers and acquisitions.

Languages: German, English, Polish

Curriculum Vitae

since 2012	Executive Director at BLPA bunk-alliance Rechtsanwalts-gesellschaft mbH
2012	Admission to the Bar, Warsaw
2004	Founder and owner bunk-alliance Rechtsanwälte Inhouse-Lawyer and Senior Legal Counsel at the legal and work-out department of Kreditanstalt für Wiederaufbau (KfW) in Frankfurt/Main
2000 - 2006	
1998 - 2000	Attorney with Rödl & Partner, Nuremberg; Head of Office in Poznan/Poland
1998	Associate with Pünder Volhard Weber&Axter, Frankfurt/Main (now Clifford Chance)
1998	Admission to the bar, Bar Association Frankfurt/Main
1997	Obtaining LL.D in European Community Law at University Viadrina, Frankfurt/Oder
1995 - 1997	Assistant professor for European Law at the University Viadrina, Frankfurt/Oder
1993 - 1995	Articled Clerkship in Lower Saxony Trainee at the German Embassy in Vilnius, Lithuania